

UNITED STATES DISTRICT COURT
NORTHERN DISTRICT OF CALIFORNIA
THE HONORABLE EDWARD M. CHEN

CASE NO. C17-5517-EMC

CASE NAME: Sinco Technologies Pte Ltd. v. Sinco Electronics (Dongguan) Co. Ltd., et al

NOTE FROM THE JURY

Note No. 1

Date 11/16/21

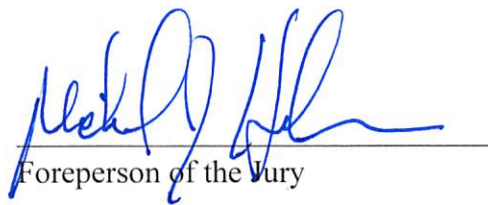
Time 4:30 pm

1. The Jury has reached a unanimous verdict ()

Or

2. The Jury has the following question:

Is the jury allowed access to the presentations
by expert witnesses Cox and Kats?
we expected to have hard copies of this material
but do not see them in the jury room.


Foreperson of the Jury

Answer to Jury Question No. 1:

You will be provided with the illustrative presentations of both expert witnesses. These presentations are not trial exhibits, but were intended to help the jury understand the testimony of these witnesses. See Jury Instructions 47 through 51 regarding damages.



REVENUE

SUMMARY OF SALES - 2017 - 2018

Source: Exhibits 869-877

Customer	Sales		
	2017	2018	Total
Apple - Bands	\$ 842,942	\$ 14,840,923	\$ 15,683,866
Apple - Cases	-	-	-
Sub-Total - Apple	842,942	14,840,923	15,683,866
Swiftronics - Cases	31,605,374	29,126,880	60,732,254
Bose - Folger, Harvey, Lincoln (A)	813,248	1,350,196	2,163,444
Google - A50 (B)	869,619	1,776,806	2,646,425
Google - Chirp (C)	1,092,073	730,753	1,822,826
Intel	212,665	6,233	218,898
Motorola	74,191	381,597	455,788
Sub-Total - Other Claimed	3,061,795	4,245,585	7,307,381
Total Claimed	\$ 35,510,111	\$ 48,213,389	\$ 83,723,500

NOTE:

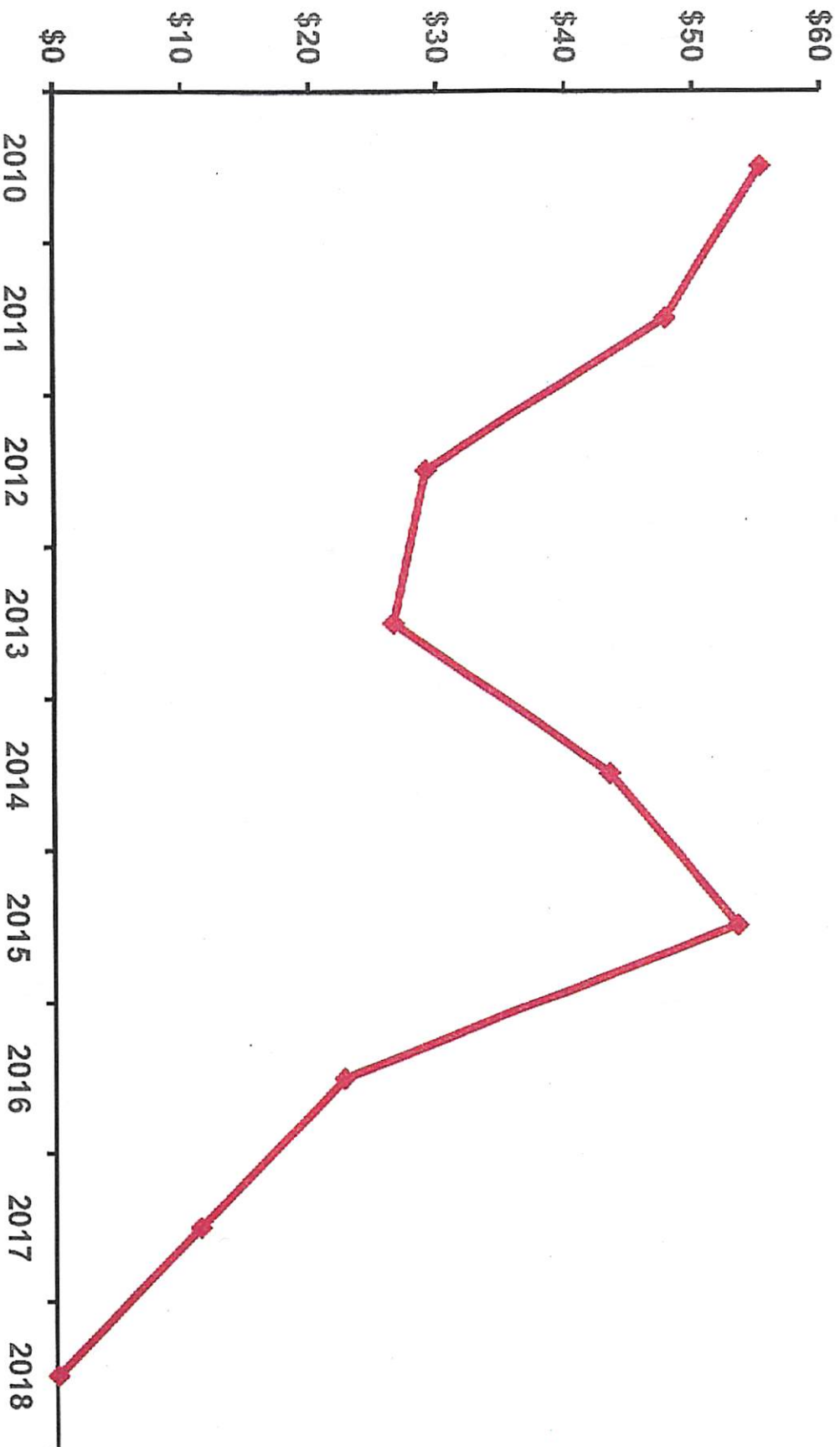
- (A) Based on sales by product data, Exhibits 869-873.
- (B) Based on sales by product data, Exhibits 874.
- (C) Based on sales by product data, Exhibits 875-876.

Sinco Annual Sales to US Customers of Product Made at DG

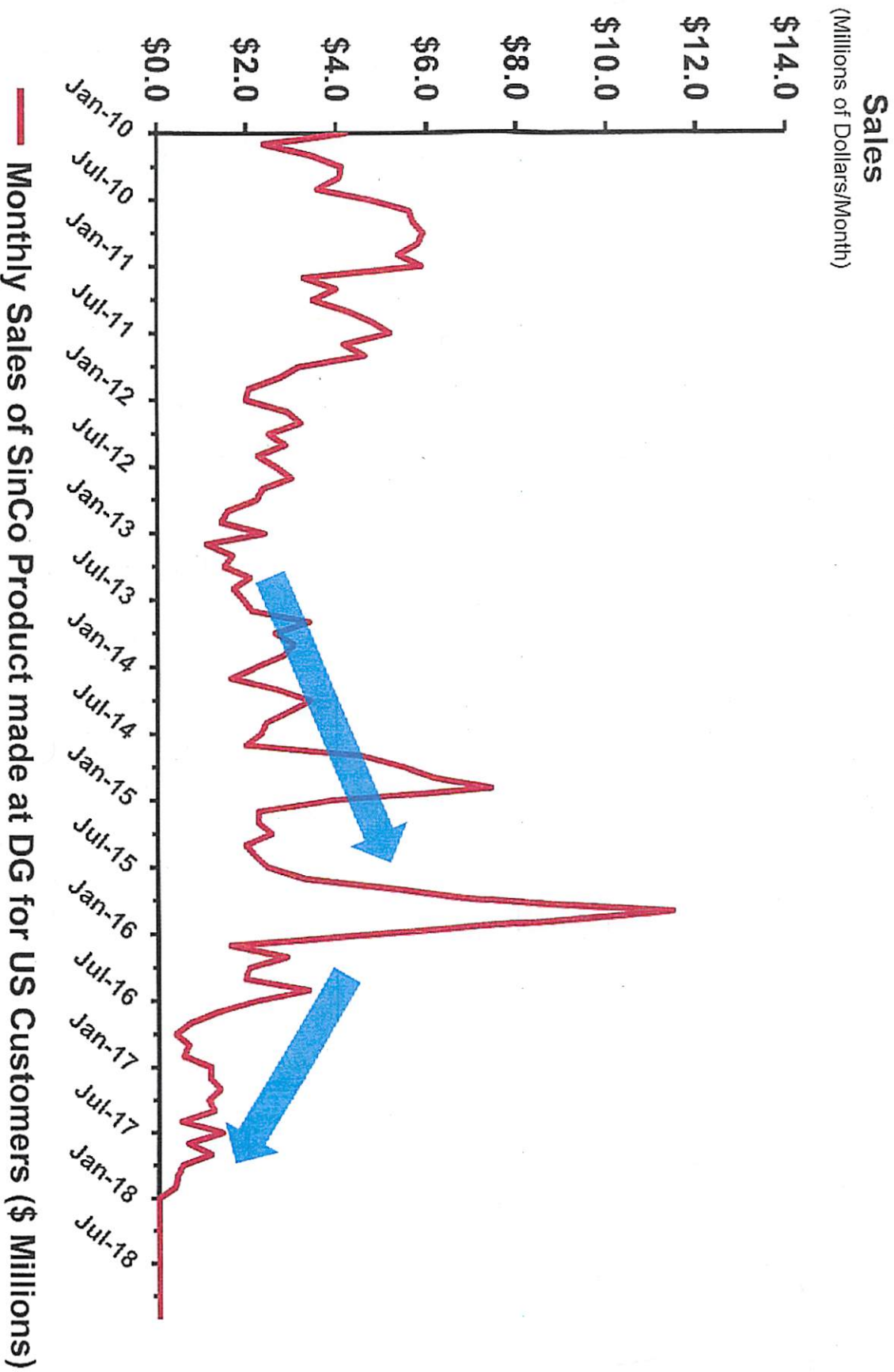
NERA
ECONOMIC CONSULTING



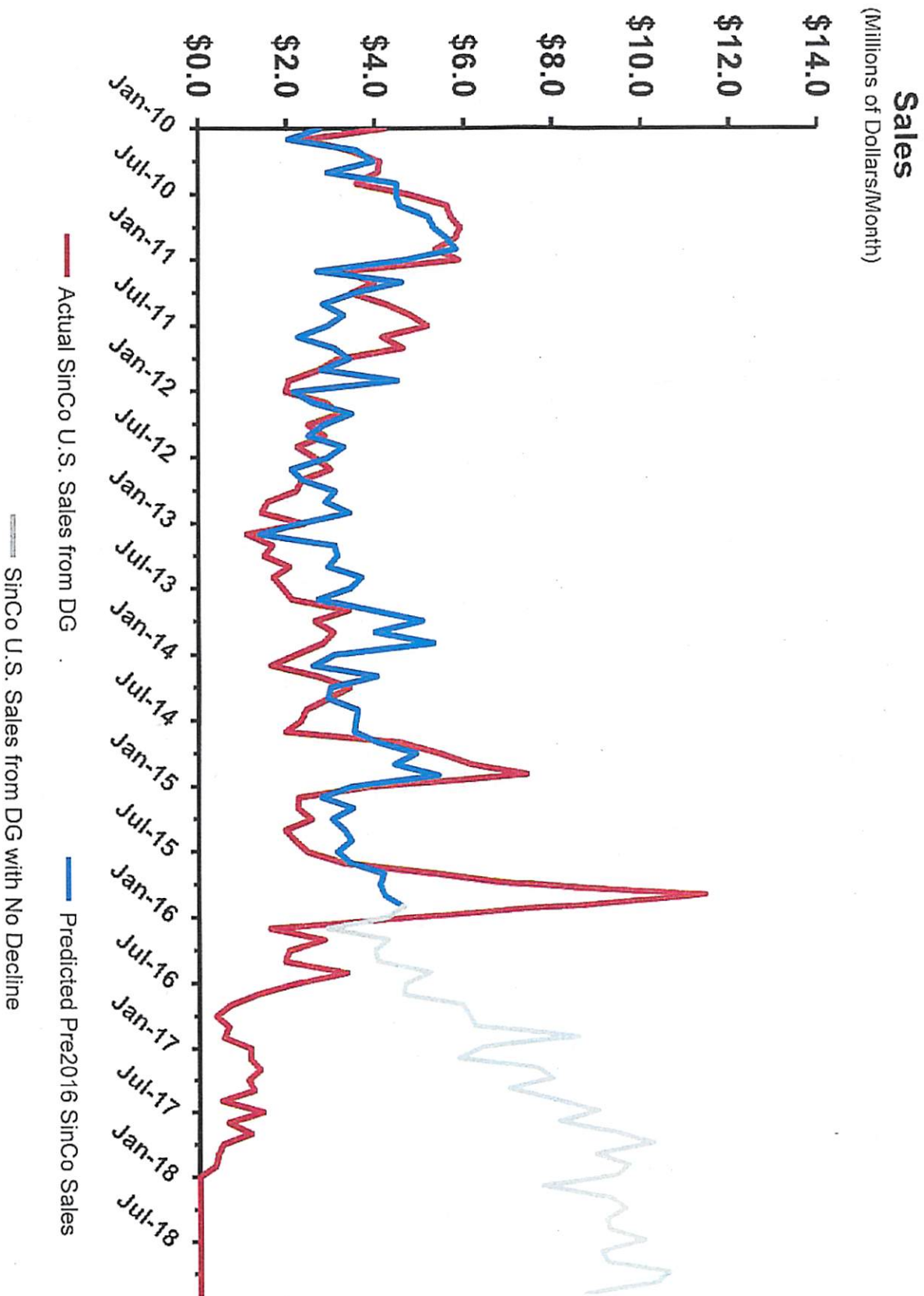
Annual Sales
(Millions of Dollars)



SinCo Monthly Sales to US Customers of Product Made at DG



SinCo Monthly Sales to the US: Actual, Predicted, and Forecast



Lost Value Calculated for SinCo from XingKe's Alleged Use of SinCo's Name



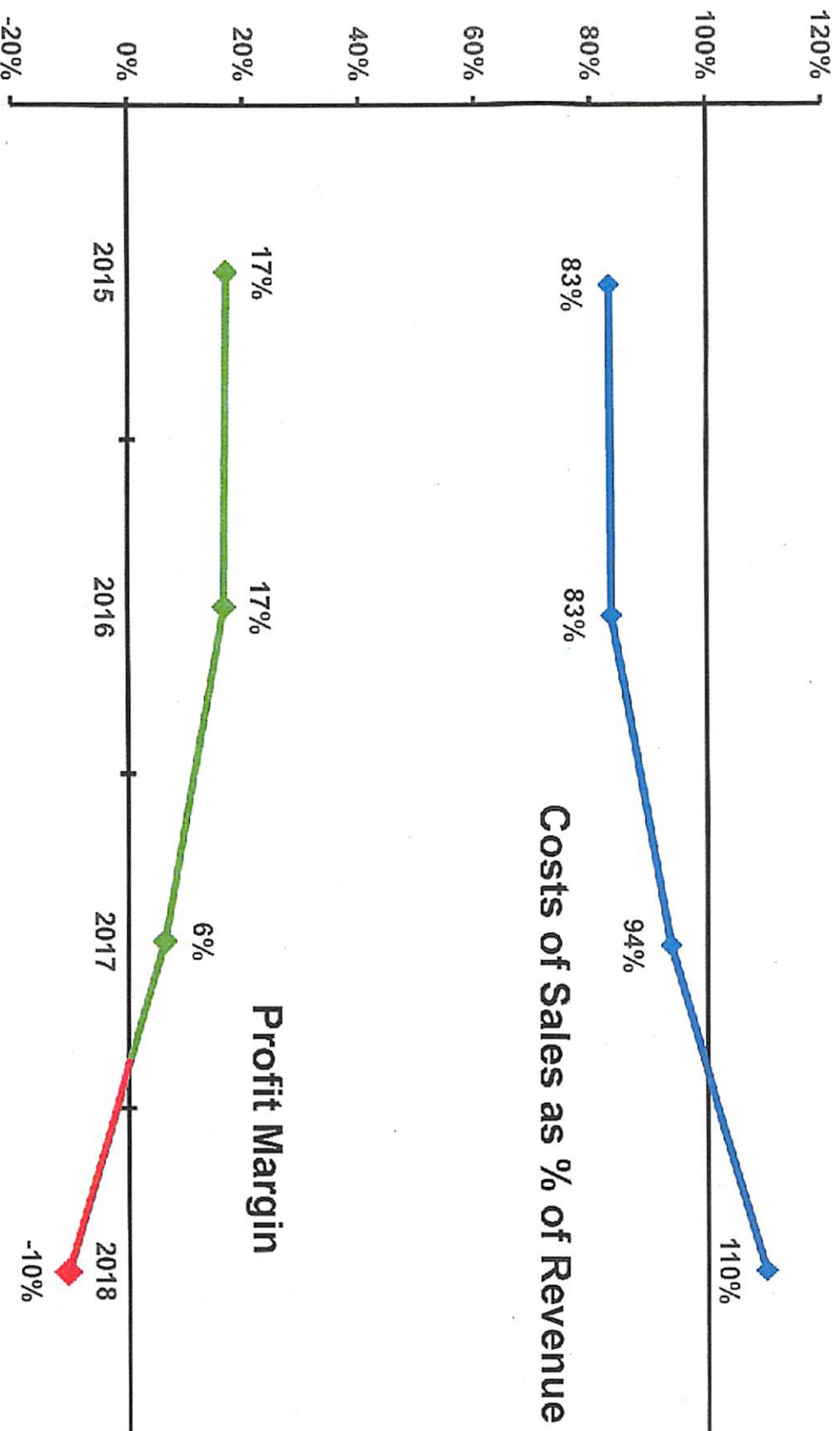
January 2016 - December 2018

Damages from Lost US Sales	\$32.3
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SinCo Profits and Costs of Sales as a % of Sales



Profits and Costs
as % of Sales



Lost Value Calculated for SinCo from XingKe's Alleged Use of SinCo's Name



January 2016 - December 2018

Damages from Lost US Sales	\$32.3
Reduced Profits on Remaining Sales	\$5.2

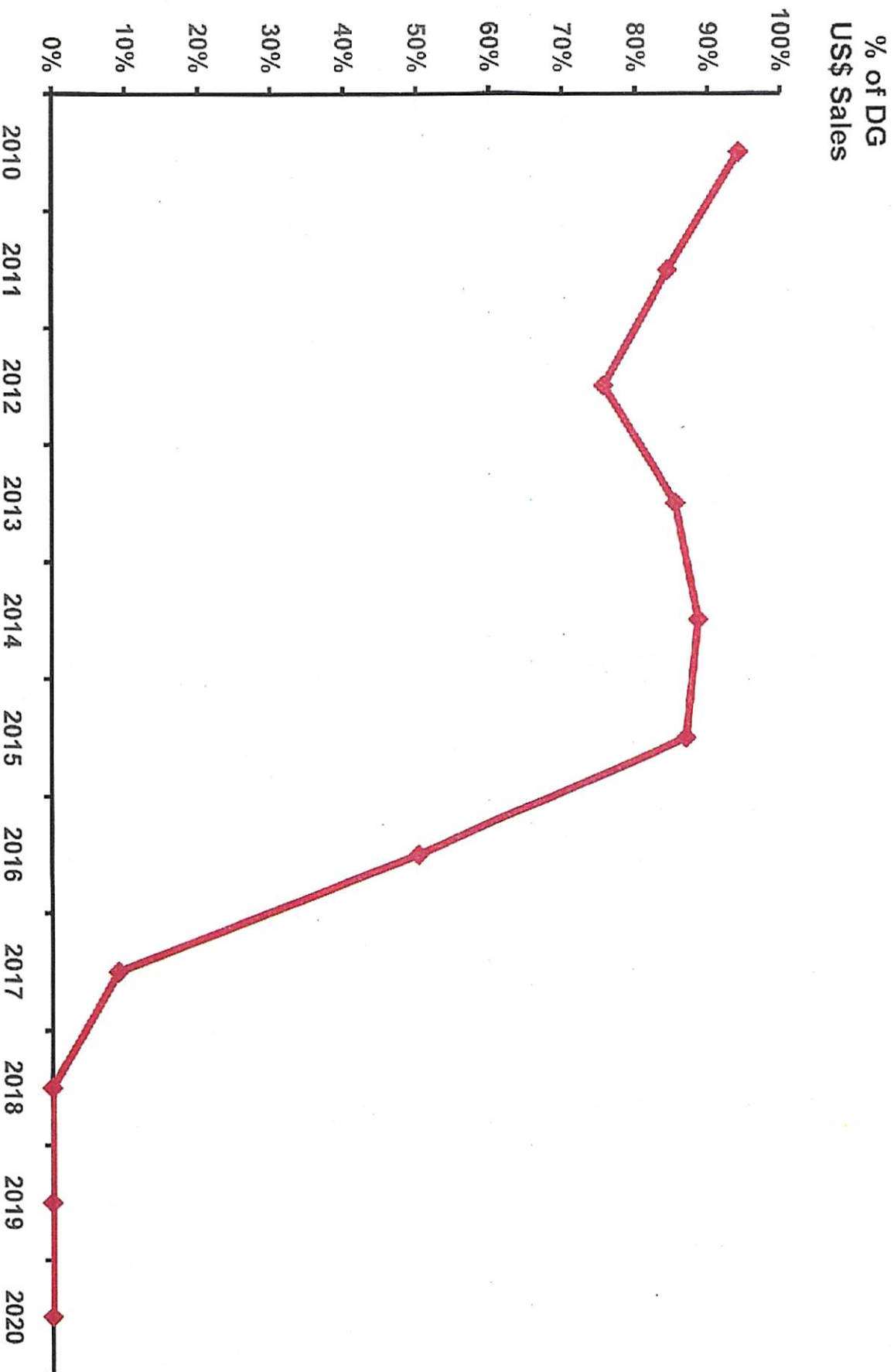
Lost Value Calculated for SinCo from XingKe's Alleged Use of SinCo's Name



January 2016 - December 2018

Damages from Lost US Sales	\$32.3
Reduced Profits on Remaining Sales	\$5.2
Total Harm to SinCo	\$37.5

DG US\$ Sales to SinCo as % of Total US\$ Sales



DG Sales to SinCo and to New Customers

Annual Sales
(Millions of Dollars)

